

Economic Development Adopted Budget – FY 2007/08

Director of Economic Development

Deputy Director of
Economic Development

ECONOMIC DEVELOPMENT /
REDEVELOPMENT

Economic Development Project
Manager (2)
Project Manager Assistant (2)
Development Specialist

ADMINISTRATION

Administrative Analyst Senior
Administrative Assistant
Administrative Secretary

REAL ESTATE SERVICES
AND HOUSING

Real Estate Services Manager
Real Property Agent
Project Manager Assistant
Administrative Aide

Economic Development

Department & Division Descriptions

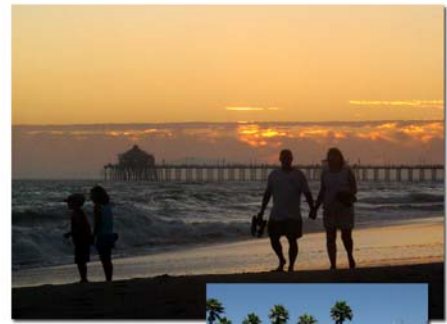
The Economic Development Department provides for several economic functions that include City and Redevelopment Agency activities. This cross-over of functions offers an opportunity to maximize staff and financial resources and increase efficiency to achieve the City and Agency's goals defined in the Strategic Plan.

For the first time, the Redevelopment Agency is publishing a separate budget that provides detailed information on the redevelopment projects, debt service obligations, and other requirements of the Agency. To reduce duplication, this budget narrative abbreviates the Agency's information and refers the reader to the separate Agency budget.

In August of 2006, the Huntington Beach City Council approved Strategic Plan Goals. Among those goals, the Council's vision and direction to the Economic Development Department was to:

- "Establish the vision and create a land-use plan for reuse of critical parcels so that the next phase of community and investment and improvement can begin"
- "Create a plan for the use of surplus school property to ensure compatible uses within the surrounding neighborhood and meet community needs"
- "Preserve the quality of our neighborhoods, maintain open space, and provide for the preservation of historic neighborhoods"
- "Create an environment that promotes tourism to increase revenues to support community services and transform the City's economy to a destination-based economy"

The objectives of the department are to meet the Strategic Plan Goals to preserve and enhance the economic base of the community by business attraction, expansion and retention, assist in the transition to a tourist destination-based local economy, and enhance the City's stock of affordable housing using redevelopment and other resources. Among the other Strategic Goals, the department supports the efforts to develop the City's long-term financial strategies to fund the backlog of capital projects, and to engage the community through outreach.



Economic Development - Redevelopment

The economic development activities of the Redevelopment Agency and the City are carried out by the entire department. Thus, a combination of City and Agency funds and dedicated staff support the work of recruiting and retaining businesses and improving the redevelopment project areas through the financial tools allowed within California Redevelopment Law. The Agency oversees all of the activities in the two redevelopment project areas: the Huntington Beach Redevelopment Project that merged in 1996 from five separate project areas, and the Southeast Coastal Redevelopment Project. The Huntington Beach Redevelopment Project's five sub-areas total approximately 619 acres, and the Southeast Coastal Redevelopment Project Area total 172 acres, representing only 4.46% of the City's acreage within redevelopment.

Business Development

The economic development activities typically described as "business development" underpin the Financial Strategic Goal to "Create a long term-financial strategy for funding the backlog of capital projects ... public services..." Without a strong economic base of business to provide jobs and the delivery of goods and services, the local economy will suffer by reducing its sales tax and property tax base. Having a highly skilled workforce being able to live and work in the community offers the opportunity for the City to become more self-sustainable. By using the goal of "engaging the community," the business development activities engage the business community through the following:

- Scheduling on-site business visits by the Mayor, City Administrator, and Economic Development Director to offer technical assistance and market the City for commercial and industrial attraction/retention/expansion;
- Co-sponsor the annual Economic Conference with the Chamber of Commerce;
- Provide ombudsman services for businesses seeking help with City requirements and regulations; and
- Offer technical assistance for existing and start-up businesses that include the support of the Small Business Assistance Center workshops.

Other economic activities include: 1) the administration of the Luis M. Ochoa Job Center, 2) managing the City's three sales tax sharing agreements that include Applied Computer Solutions (ACS), the Huntington Beach Unified High School District (HBUHSD), and the newest agreement with Pinnacle Petroleum, 3) the oversight of the three Business Improvement Districts (BIDs) that include the Auto Dealers BID, the Downtown BID and the Hotel/Motel BID, and 4) the management of the contract with the Conference and Visitors Bureau. The Job Center provides a safe, centralized gathering place for the hiring of day laborers. The sales tax sharing agreements are negotiated as a business retention or expansion activity that results in increased sales tax to the City. The ACS contract, approved by City Council on June 30, 2000, has a term of ten years. The HBUHSD contract, approved by City Council on May 19, 1997 provided for the development of the Home Depot on site, and is for a term of 20 years. The Pinnacle Petroleum contract is scheduled for City Council approval during the 2006/07 fiscal year; the estimated sales tax rebate is budgeted for the 2007/08 fiscal year. The BID assessments financially support the City's economic development objectives by creating specialized funding for certain targeted goals for each group. Through the partnership with the Huntington Beach Conference and Visitors Bureau, the City actively markets "Surf City" to increase the international tourist potential of the City. Other activities include the Arts and Crafts Fair, Farmers Market, and the Surf City Visa card program.



Housing

The City and the Redevelopment Agency can combine their financial resources to meet goals of preserving and maintaining the housing stock. Through the Department of Housing and Urban Development (HUD), the City receives an annual allocation of HOME funds to be used to create affordable housing. Additionally, the HUD grant called the Community Development Block Grant (CDBG) can be used in conjunction with HOME or other funding sources to assist with off-site improvements to affordable housing projects where 51% of the tenants meet the HUD income eligibility. The Agency administers the Housing Set-Aside fund that is 20% of the annual Tax Increment. In addition to these activities, the department oversees monitoring of the Inclusionary Housing program and the multi-family projects that have affordability restrictions due to affordable housing bond financing. Staff works to ensure that the affordability covenants remain in tact for a prescribed period for each product type.

This coming fiscal year, the Agency's focus will be on meeting two Strategic Plan Goals:

- "Preserve the quality of our neighborhoods, maintain open space, and provide for the preservation of historic neighborhoods"
- "Create a plan for the use of surplus school property to ensure compatible uses within the surrounding neighborhood and to meet community needs"

The department will continue its efforts to provide affordable housing by negotiating new housing projects on existing infill lots throughout the City. Through a matrix of housing rehabilitation programs for both single-family and multi-unit properties, the Agency and the City will be able to assist preventing further deterioration of the existing housing stock.

These efforts will involve existing property owners, non-profit, and for-profit developers to provide for the variety of housing needs throughout the Project Areas and City at-large. In particular, in the Oakview sub-area where there is a high concentration of multi-family apartment complexes, the City uses its HOME allocation and Housing Set-Aside funds to acquire and rehabilitate the units and provide long-term affordability covenants that require the rents to be affordable to low-income families.

The Housing Division is involved in planning, as well as formulating, specific plans throughout the City to improve, both physically and economically, the current affordable housing stock and future needs. To

Housing Affordability



The Fountains
completed 2003-04



Huntington Point completed 2001-02

Sea Aire
Apartments
completed
1996-97



Emerald Cove
Senior Apartments
completed 1984-85

help preserve the housing stock, the department also oversees the Housing Rehabilitation Loan program that is funded through the CDBG program for eligible households.

Since 1988, the City and the Agency have created 1,287 affordable housing units with covenants securing affordability for 30 to 60 years. The Agency has financed 809 units, of which 451 are affordable for very-low income households, 237 are affordable for low-income households, and 121 are affordable for moderate-income households. The City's Inclusionary Housing program has led to the creation of 478 affordable units since 1993. Of these, 50 are affordable for very-low income households, 103 are affordable for low-income households, and 325 are affordable for moderate-income households.

The Redevelopment Agency has a Production Obligation mandated by State law for any housing units developed directly by the Agency or developed privately within the Agency's project areas. The Agency's Production Obligation is currently 419 units. In order to meet this obligation, the Agency is empowered to create affordable housing inside or outside its project areas. However, units created outside the project areas may only be counted two for one. The Agency currently has credit for creating 624.5 affordable units, providing a surplus for the Agency of 205.5 units.

Community Development Block Grant

Citizen Participation
Advisory Board
tours the proposed
2007-08
CDBG projects.



Senior Outreach staff
describe how the meal
delivery program is provided
to the homebound seniors
to the Citizen Participation
Advisory Board.



Staff describes
how the Code Enforcement
works with the Housing
Rehabilitation Loan Program
to help eligible households.

Through the City's Consolidated Plan, the City annually approves priorities for eligible activities for the CDBG and HOME programs. The objective of the CDBG program is to provide decent housing, a suitable living environment, and to expand economic opportunities for persons with low and moderate incomes. By following and updating the Citizen Participation Plan, the Citizen Participation Advisory Board (CPAB) provides its annual recommendations to City Council on the CDBG program. The Department serves as liaison to the CPAB in support of the Strategic Goal of "engaging the community." Staff is responsible to assure that sub-grantees remain in HUD compliance and to report the ongoing accomplishments of the program. Staff also provides technical assistance to government or non-profit service providers receiving grant funding.

Several public improvement projects are funded through CDBG: the installation of ADA ramps in various locations throughout the City, storm drain improvements, and the reconstruction of streets and sidewalks in eligible areas.

Real Estate

Real Estate Services centralizes the real estate function for the City. These services include technical support for acquisition of land and easements, relocation, property disposition, appraisals and title research, leasing of city-owned land and facilities (including beach and park concessions, land leases, and telecommunications agreements), strategic planning for City property, and maintenance of City and Agency property inventory. The City's real estate portfolio of land and public facilities owned, managed, or leased by or to the City is approximately 700 sites. Staff works on acquiring the public right-of-way for public works projects in support of providing for the infrastructure needs of the City. Real Estate Services staff also manages two residential projects -- Ocean View Mobile Home Estates, a 44-space mobile home park located at Ellis and Goldenwest, and Emerald Cove, a 164-unit senior complex.

Concessions



Leasing City Facilities



Negotiations



Property Management



Redevelopment

- The Strand (CIM group) to be developed on a three-acre site will consist of 110,000 square feet of office, restaurant, retail, and a 157-room boutique hotel operated by Joie de Vivre Hospitality, Main-Pier sub-area
- Pacific City (Makar Properties) 191,000 square feet of retail, office, restaurant, cultural entertainment (open Fall 2008), and 165 room boutique hotel (open Spring 2009), Main-Pier sub-area
- Bella Terra Phase II, the continued renovation of the shopping center formerly called Huntington Center, Huntington Center sub-area
- Update the Downtown Specific Plan and its companion Parking Master Plan
- Economic Revitalization Strategic Plan for Beach Boulevard and Edinger Corridor
- Neighborhood Shopping Center Survey and analysis
- Main-Street "Surf City Nights" and the closure to vehicular traffic for four weekends within the coming year
- Respond to potential developers
- Negotiate deal points and agreements for potential developments
- Participate in regional programs
- Affordable Housing Projects city-wide
- Restrooms north of the pier, permanent buildings on the pier
- Visitor's kiosk in the Pier Plaza
- Main Street Library accessibility improvements
- Main-Pier Promenade Parking Structure Lighting Improvements
- Replacement/removal of concrete and asphalt in several areas to improve drainage and enhance accessibility of sidewalks for pedestrian use
- Storm Drain improvements in the Huntington Center sub-area and the Talbert-Beach sub-area
- Concrete and asphalt improvements in the Oakview sub-area
- Magnolia Street Sidewalk & Lighting in the Southeast Coastal Project Area
- Arches over PCH/Main Street and at Acacia and Main Street
- Retractable bollards for Main Street

Housing

- Manage Set-Aside Housing program per State regulations
- Compliance monitoring of all affordable housing bond projects
- Monitor and administer Inclusionary Housing, Set-Aside, other housing programs
- Provide technical assistance to governmental and/or non-profit service providers
- Generate and review proposals for the rehabilitation and development of affordable housing throughout the City
- Negotiate with non-profit housing developers to create and maintain affordable housing in the community
- Certify Community Housing Development Organizations
- Manage and direct the City's Consolidated Plan for the Community Development Block Grant and HOME funds, including Annual Action Plans
- Monitor sub-grantees for compliance and performance

Business Development

- Actively solicit high-end retail tenants for the City
- Provide technical assistance for existing and start-up businesses through the ombudsman program
- Administer the Luis M. Ochoa Job Center
- Manage the City's sales tax sharing agreements
- Administer City's three Business Improvement Districts
- Administer the Conference and Visitors Bureau contract
- Market City for commercial and industrial attraction/retention/expansion
- Co-sponsor the annual Economic Conference with the Chamber of Commerce
- Administer the City's Arts and Crafts Fair and Farmers Market
- Oversee Surf City Visa card program
- Conduct special projects, currently new entry signage and pennants

Real Estate Services

- Coordinate the acquisition of land and easements, along with relocation when necessary
- Oversee the sale of remaining trust deed properties within the City's deferred compensation program
- Coordinate property appraisals and title research
- Determine the value of, market, and sell surplus city-owned properties
- Manage leases and license agreements for City land and facilities, including beach and park concessions, land leases, and telecommunications agreements
- Maintain City and Agency property inventory of more than 700 parcels

Legislative and Advisory Bodies – Departmental Assignments

- Economic Development Committee (Council Subcommittee)
- Downtown Economic Development Committee (Council Subcommittee)
- Southeast Area Committee (Council Subcommittee)
- Citizen Participation Advisory Board
- Mobile Home Advisory Board

Economic Development

Performance Measures

FY 2006/07 marked the first year of a city-wide effort aimed at integrating performance measures into the budget development process. In certain instances, Departments have realigned and adjusted performance measures for FY 2007/08 to better reflect operational realities. The objectives and measures, which have changed between FY 2006/07 and FY 2007/08, are noted below.

	<i>FY 2006/07 ACTUAL</i>	<i>FY 2007/08 Budget</i>	<i>Strategic Plan Goal</i>
Objective: (FY 2007/08) NEW			
1. Update Downtown Specific Plan and Downtown Parking Master Plan and hold three community workshops.			Land Use & Economic Development
Measure:			
Approve contracts with Urban Planning and Traffic consulting firms	N/A	Yes	
Number of community workshops held	N/A	3	
Receive City Council approval of updated specific and parking plans	N/A	Yes	
Objective: (FY 2007/08) NEW			
2. Administer Federal Housing and Urban Development (HUD) grant programs and meet appropriate benchmarks and timelines.			Financial
Measure:			
Meet CDBG timeliness test of 1.5	N/A	1.5	
Meet HOME Commitment deadline of two years from date of award	N/A	Yes	
Meet HOME expenditure deadline of five years from date of award	N/A	Yes	
Objective: (FY 2007/08) NEW			
3. Assure that HUD funded entities comply with grant rules and guidelines.			City Services
Measure:			
Provide subgrantee agreements and memoranda of understanding for each funded activity and conduct monitoring visits annually	N/A	100%	
Objective: (FY 2007/08) NEW			
4. Update the Citizen Participation Plan for the CDBG and HOME programs.			Engaging the Community
Measure:			
Complete revised Citizen Participation Plan by August 2007	N/A	Yes	
Objective: (FY 2006/07)			
5. Begin Beach Boulevard / Edinger Avenue revitalization plan process.			Land Use & Economic Development
Measure:			
Revitalization plan process for Beach Boulevard / Edinger Avenue begun	Yes	N/A	
Objective: (FY 2006/07)			
6. Complete audits of five City leases.			Financial
Measure:			
# of audits completed of City leases	5	N/A	

Economic Development

Performance Measures

	<i>FY 2006/07 ACTUAL</i>	<i>FY 2007/08 Budget</i>	Strategic Plan Goal
Objective: (FY 2006/07)			
7. Provide HUD-funded public services to low-income residents.			City Services
Measure:			
# of low-income residents to which HUD-funded public services provided	15,755	N/A	
Objective: (FY 2006/07)			
8. Commit HOME/Set-Aside funds toward affordable housing development.			Land Use and Economic Development
Measure:			
Amount of HOME/Set-Aside funds committed for affordable housing development	\$1,200,000	N/A	



Economic Development

Adopted Budget - FY 2007/08

Department Budget Summary

All Funds by Object Account



DEPARTMENT

Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
PERSONAL SERVICES							
Salaries, Permanent	1,210,317	970,472	1,026,625	1,110,147	1,385,566	1,173,056	5.67%
Salaries, Temporary	42,767	95,192	49,476	12,540	12,540	13,500	7.66%
Salaries, Overtime	178	894	1,320				
Termination Pay Outs	16,206	58,619					
Benefits	333,644	276,547	340,415	391,256	425,868	378,847	-3.17%
PERSONAL SERVICES	1,603,111	1,401,724	1,417,836	1,513,943	1,823,974	1,565,404	3.40%
OPERATING EXPENSES							
Utilities	61,415	33,557	2,071	1,589			-100.00%
Equipment and Supplies	53,589	48,451	115,015	78,810	121,204	40,550	-48.55%
Repairs and Maintenance	41,066	77,665	555,266	1,027,400	1,582,872	1,367,000	33.05%
Conferences and Training	16,889	16,404	21,428	32,000	30,000	21,000	-34.38%
Professional Services	854,597	605,310	1,065,931	649,250	2,691,776	783,050	20.61%
Other Contract Services	238,633	1,902,967	1,316,462	1,766,317	1,752,190	1,056,500	-40.19%
Rental Expense	5,068	1,316	1,323		38,000	50,000	
Contribution to Private Agency				664,500	754,504	650,000	-2.18%
Payments to Other Governments	18,339	22,657	15,594	97,500	97,500	101,000	3.59%
Interdepartmental Charges			23,525	24,630	391,080	403,594	1538.63%
Expense Allowances	6,115	6,685	11,241			6,000	
Other Expenses	249,355	8,139	171,350	959,978	697,741	432,000	-55.00%
OPERATING EXPENSES	1,545,065	2,723,150	3,299,207	5,301,974	8,156,867	4,910,694	-7.38%
CAPITAL EXPENDITURES							
Land Purchase	8,176,855		698,000		32,500	1,000,000	
Improvements	12,213,891	11,990,468	3,257,440	3,739,631	3,927,272	1,000,000	-73.26%
Equipment			14,574		6,000		
CAPITAL EXPENDITURES	20,390,746	11,990,468	3,970,014	3,739,631	3,965,772	2,000,000	-46.52%
NON-OPERATING EXPENSES							
Debt Service Expenses	557,560	258,482	357,855	2,628,513	2,697,217	2,460,630	-6.39%
Pass Through Payments	382,985	631,164	1,131,388	160,000	1,115,000	2,857,000	1685.63%
Transfers to Other Funds	4,601,194	425,278	840,727	383,000	6,629,450	8,416,000	2097.39%
Depreciation	93,245	93,245	93,245			94,000	
Loans Made	409,464	394,978	36,357	670,000	3,747,791	673,000	0.45%
NON-OPERATING EXPENSES	6,044,447	1,803,146	2,459,572	3,841,513	14,189,458	14,500,630	277.47%
Grand Total(s)	29,583,369	17,918,489	11,146,630	14,397,061	28,136,071	22,976,728	59.59%
General Fund	842,304	776,061	1,120,865	1,545,939	1,653,696	1,680,174	8.68%
Other Funds	28,741,067	17,142,430	10,025,762	12,851,122	26,482,376	23,488,213	82.77%
Grand Total(s)	29,583,371	17,918,491	11,146,627	14,397,061	28,136,072	25,168,387	74.82%
Personnel Summary	14.00	14.00	13.00	13.00	14.00	14.00	0.00



Economic Development

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Department Budget Summary

General Fund Division by Object Account



DIVISION

Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Business Development							
PERSONAL SERVICES							
Salaries, Permanent	191,240	166,377	135,774	145,116	145,116	129,951	-10.45%
Salaries, Temporary		32,916	342	4,620	4,620	5,000	8.23%
Salaries, Overtime		74					
Benefits	57,117	49,566	47,590	62,526	62,526	44,062	-29.53%
PERSONAL SERVICES	248,357	248,932	183,706	212,262	212,262	179,013	-15.66%
OPERATING EXPENSES							
Utilities			146				
Equipment and Supplies	9,559	4,867	11,629	11,000	11,000	6,650	-39.55%
Conferences and Training	5,194	4,623	3,908	4,000	4,000	1,000	-75.00%
Professional Services	290,811	141,107	544,418	29,000	101,117		-100.00%
Other Contract Services	77,249	104,698	16,239	23,000	23,000	93,000	304.35%
Contribution to Private Agency				664,500	609,500	650,000	-2.18%
Other Expenses		106	154		210,000	382,000	
OPERATING EXPENSES	382,812	255,401	576,493	731,500	958,617	1,132,650	54.84%
CAPITAL EXPENDITURES							
NON-OPERATING EXPENSES							
Pass Through Payments				160,000			-100.00%
NON-OPERATING EXPENSES				160,000			-100.00%
Business Development	631,170	504,333	760,200	1,103,762	1,170,879	1,311,663	18.84%

Significant Changes

The position of Deputy Director of Economic Development was authorized by the City Council mid-year FY 2006/07 as part of the reorganization of the department. Certain staff positions were moved to other funds, resulting in a decrease in Personal Services expenses to the General Fund. Within Operating Expenses, Other Contract Services includes the job center, marketing materials, and programs in partnership with the Chamber of Commerce. The City's agreement to transfer one percent of the Transient Occupancy Tax (TOT) to the Convention and Visitors Bureau is shown as the Contribution to Private Agency. The tax sharing agreements approved by City Council providing for sales tax rebates to certain businesses is budgeted under Other Expenses.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Deputy Director of Econ Development	0.00	0.00	0.00	0.00	0.10	0.10	0.00
Econ Development Project Manager	1.00	1.00	1.00	1.00	1.00	0.50	(0.50)
Project Manager Assistant	1.00	1.00	1.00	1.00	1.00	0.40	(0.60)
Development Specialist	1.00	1.00	0.00	0.00	0.00	0.40	0.40
Administrative Assistant	0.25	0.25	0.25	0.25	0.25	0.00	(0.25)
Administrative Secretary	0.00	0.00	0.00	0.00	0.00	0.10	0.10
Total	3.25	3.25	2.25	2.25	2.35	1.50	(0.85)



Economic Development

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Department Budget Summary

General Fund Division by Object Account



DIVISION

Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Real Estate Services							
PERSONAL SERVICES							
Salaries, Permanent	136,497	154,873	203,377	204,190	204,190	157,082	-23.07%
Salaries, Temporary		5,878					
Salaries, Overtime	108		64				
Benefits	48,122	38,993	58,969	63,737	63,737	49,979	-21.59%
PERSONAL SERVICES	184,727	199,745	262,410	267,927	267,927	207,061	-22.72%
OPERATING EXPENSES							
Equipment and Supplies	1,367	1,727	2,739	5,000	5,000	2,400	-52.00%
Repairs and Maintenance			55				
Conferences and Training	501	1,075	2,027	4,000	4,000	2,000	-50.00%
Professional Services	24,143	60,250	74,092	60,250	118,500	64,050	6.31%
Other Contract Services	396	5,435	13,942	25,000	7,390	10,000	-60.00%
Payments to Other Governments				80,000	80,000	83,000	3.75%
Expense Allowances		3,496	5,400				
OPERATING EXPENSES	26,407	71,983	98,254	174,250	214,890	161,450	-7.35%
CAPITAL EXPENDITURES							
NON-OPERATING EXPENSES							
Real Estate Services	211,134	271,728	360,665	442,177	482,817	368,511	-16.66%

Significant Changes

Position realignments are planned for FY 2007/08 resulting in cost savings to the General Fund. An increase in Professional Services provides for appraisals, review of appraisals, analysis of city leases, and various audits.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Real Estate Services Manager	1.00	1.00	1.00	1.00	1.00	0.75	(0.25)
Real Property Agent	1.00	1.00	1.00	1.00	1.00	0.50	(0.50)
Administrative Aide	0.50	0.50	0.50	0.50	0.50	0.60	0.10
Administrative Secretary	0.00	0.00	0.00	0.00	0.00	0.10	0.10
Total	2.50	2.50	2.50	2.50	2.50	1.95	(0.55)



Economic Development

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Department Budget Summary

Other Funds by Object Account



OTHER FUNDS

Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Redevelopment Agency (305, 407)							
PERSONAL SERVICES							
Salaries, Permanent	134,393	103,061	99,402	275,288	566,848	601,349	118.44%
Salaries, Temporary	3,234			7,920	7,920	8,500	7.32%
Termination Pay Outs	11,741	43,610					
Benefits	32,082	27,277	32,653	93,827	177,077	194,465	107.26%
PERSONAL SERVICES	181,450	173,948	132,055	377,035	751,845	804,314	113.33%
OPERATING EXPENSES							
Utilities		27	1,925				
Equipment and Supplies	14,307	11,007	71,604	22,000	73,466	26,500	20.45%
Repairs and Maintenance	95	576	160	1,000	67,000	15,500	1450.00%
Conferences and Training	9,807	8,096	8,776	10,000	10,000	15,000	50.00%
Professional Services	195,640	121,394	236,341	320,000	2,185,294	475,000	48.44%
Other Contract Services	9,520	2,840	4,642	33,000	228,550	31,000	-6.06%
Rental Expense	4,747	1,316	1,323		38,000	10,000	
Payments to Other Governments	10,843	13,728	6,634	10,000	10,000	10,000	0.00%
Interdepartmental Charges					366,450	378,176	
Expense Allowances	2,640	1,517	2,273			4,000	
Other Expenses	-969	7,905	171,196				
OPERATING EXPENSES	246,629	168,405	504,874	396,000	2,978,760	965,176	143.73%
CAPITAL EXPENDITURES							
Land Purchase	8,023,855						
Improvements	736,325	656,033	91,108		30,000		
Equipment			14,574		6,000		
CAPITAL EXPENDITURES	8,760,180	656,033	105,682		36,000		
NON-OPERATING EXPENSES							
Debt Service Expenses				2,368,230	2,368,230	2,368,230	0.00%
Pass Through Payments	267,042	602,344	1,099,960		1,115,000	2,800,000	
Transfers to Other Funds		101,037	2,500		6,246,450	7,976,000	
NON-OPERATING EXPENSES	267,042	703,382	1,102,460	2,368,230	9,729,680	13,144,230	455.02%
Economic Development	9,455,300	1,701,767	1,845,072	3,141,265	13,496,285	14,913,720	374.77%

Significant Changes

The position of Deputy Director of Economic Development was authorized by the City Council mid-year FY 2006/07 as part of the reorganization of the department. For FY 2007/08, a portion of an Economic Development Project Manager position (formerly full-time in Business Development) will be funded by the Redevelopment Agency (0.50 full-time equivalent).



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Redevelopment Agency (305, 407)

Significant Changes (Con't.)

Professional Services includes economic analysis, appraisers, engineering feasibility studies, relocation consulting, auditing compliance, and graphics services. Accounting realignments mid-year FY 2006/07 reallocated cost allocation expenses and debt service transfers to this program from the Non-Departmental budget. Debt service payments are for two tax allocation bond issues. Transfers to Other Funds include the 20% "set-aside" transfer to the Housing Set Aside Fund (\$3,731,000), transfers to the General Fund, and transfers to the HB Public Finance Authority (\$84,000). Pass Through Payments is the category for recording property tax payments to other taxing entities within the City's redevelopment project areas as required by law or agreement.

	FY 2003/04	FY 2004/05	FY 2005/06	FY 2006/07	FY 2006/07	FY 2007/08	Change from
Permanent Personnel	Actual	Actual	Actual	Adopted	Revised	Adopted	Prior Year
Director of Economic Development	0.50	0.50	0.50	0.50	0.50	0.75	0.25
Deputy Director of Econ Development	0.00	0.00	0.00	0.00	0.60	0.60	0.00
Real Property Agent	0.00	0.00	0.00	0.00	0.00	0.20	0.20
Econ Development Project Manager	0.00	0.00	0.00	0.00	1.00	1.50	0.50
Administrative Analyst Senior	0.00	0.00	0.00	0.50	0.50	0.50	0.00
Project Manager Assistant	0.50	0.50	0.50	0.50	0.50	1.60	1.10
Development Specialist	0.00	0.00	0.00	0.90	0.90	0.60	(0.30)
Administrative Assistant	0.25	0.25	0.25	0.25	0.25	0.75	0.50
Administrative Secretary	0.25	0.25	0.25	0.25	0.25	0.20	(0.05)
Total	1.50	1.50	1.50	2.90	4.50	6.70	2.20

	FY 2003/04	FY 2004/05	FY 2005/06	FY 2006/07	FY 2006/07	FY 2007/08	Change from
Revenue Summary	Actual	Actual	Actual	Adopted	Revised	Adopted	Prior Year
00305 Rda Cap Project Area	3,909,449	13,480,409	22,794,157	1,115,000	1,115,000	1,721,000	606,000
00407 Rda Hb Debt Svc Project Area	10,478,287	13,576,601	18,648,203	14,825,000	14,825,000	15,915,000	1,090,000
Total	14,387,736	27,057,010	41,442,360	15,940,000	15,940,000	17,636,000	1,696,000



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Housing Set Aside (306)							
PERSONAL SERVICES							
Salaries, Permanent	68,237	63,676	88,138	131,270	131,270	244,351	86.14%
Salaries, Overtime		459					
Benefits	16,105	18,273	29,075	46,003	46,003	76,902	67.17%
PERSONAL SERVICES	84,342	82,408	117,213	177,272	177,273	321,253	81.22%
OPERATING EXPENSES							
Equipment and Supplies	87	173	275	1,000	1,000	1,000	0.00%
Conferences and Training						3,000	
Professional Services	358	33,370	54,631	115,000	113,211	165,000	43.48%
Other Contract Services			575			2,500	
Expense Allowances	1,361	676	1,413			2,000	
OPERATING EXPENSES	1,806	34,218	56,894	116,000	114,211	173,500	49.57%
CAPITAL EXPENDITURES							
Land Purchase	153,000		698,000			1,000,000	
Improvements	4,223,400	400,000		2,750,000	2,750,000	1,000,000	-63.64%
CAPITAL EXPENDITURES	4,376,400	400,000	698,000	2,750,000	2,750,000	2,000,000	-27.27%
NON-OPERATING EXPENSES							
Economic Development	4,462,549	516,626	872,107	3,043,272	3,041,484	2,494,753	-18.02%

Significant Changes

The position of Deputy Director of Economic Development was authorized by the City Council mid-year FY 2006/07 as part of the reorganization of the department. Additional position realignments will take place in FY 2007/08.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Director of Economic Development	0.25	0.25	0.25	0.25	0.25	0.25	0.00
Deputy Director of Econ Development	0.00	0.00	0.00	0.00	0.30	0.30	0.00
Housing & Redevelopment Manager	0.75	0.75	0.75	0.75	0.00	0.00	0.00
Real Estate Services Manager	0.00	0.00	0.00	0.00	0.00	0.25	0.25
Real Property Agent	0.00	0.00	0.00	0.00	0.00	0.10	0.10
Project Manager Assistant	0.17	0.17	0.17	0.17	0.17	0.50	0.33
Administrative Aide	0.50	0.50	0.50	0.50	0.50	0.40	(0.10)
Administrative Assistant	0.25	0.25	0.25	0.25	0.25	0.25	0.00
Total	1.92	1.92	1.92	1.92	1.47	2.05	0.58
Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00306 Low Income Housing-Inc	2,093,977	2,496,911	3,167,294	3,580,000	3,580,000	4,418,000	838,000
Total	2,093,977	2,496,911	3,167,294	3,580,000	3,580,000	4,418,000	838,000



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Bella Terra Project (316), Bella Terra Parking Structure (711),							
PERSONAL SERVICES							
OPERATING EXPENSES							
Repairs and Maintenance			496,940		448,000	525,000	
Professional Services	131,461						
OPERATING EXPENSES	131,461		496,940		448,000	525,000	
CAPITAL EXPENDITURES							
Improvements	5,993,190	10,402,581	2,578,219				
CAPITAL EXPENDITURES	5,993,190	10,402,581	2,578,219				
NON-OPERATING EXPENSES							
Debt Service Expenses	298,000						
Transfers to Other Funds	4,096,691						
NON-OPERATING EXPENSES	4,394,691						
Economic Development	10,519,341	10,402,581	3,075,158		448,000	525,000	

Significant Changes

The maintenance and operations of the Bella Terra retail center public parking structure is funded through a special maintenance tax paid by the owner of the center. The increase is due to insurance premiums and other related costs.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
							0.00
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00316 Bella Terra	25,060,389	209,339	142,856	120,000	120,000	50,000	-70,000
00711 Parking Structure-Bella Terra			504,079	550,000	550,000	525,000	-25,000
Total	25,060,389	209,339	646,935	670,000	670,000	575,000	-95,000



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Southeast Coastal Project (315, 409)							
PERSONAL SERVICES							
Salaries, Permanent	55,107	36,506	30,328				
Benefits	13,344	9,695	9,633				
PERSONAL SERVICES	68,451	46,201	39,961				
OPERATING EXPENSES							
Equipment and Supplies				10,000	10,000	500	-95.00%
Conferences and Training	252	260		2,000	2,000		-100.00%
Professional Services		6,074	625	100,000	100,000		-100.00%
Other Contract Services				5,000	5,000	5,000	0.00%
Expense Allowances	582	276	566				
OPERATING EXPENSES	834	6,610	1,190	117,000	117,000	5,500	-95.30%
CAPITAL EXPENDITURES							
Improvements		270,000		560,000	560,000		-100.00%
CAPITAL EXPENDITURES		270,000		560,000	560,000		-100.00%
NON-OPERATING EXPENSES							
Pass Through Payments	115,943	28,820	31,428			57,000	
Transfers to Other Funds	121,503	41,052	32,712			57,000	
NON-OPERATING EXPENSES	237,446	69,872	64,139			114,000	
Economic Development	306,731	392,684	105,291	677,000	677,000	119,500	-82.35%

Significant Changes

This project area was approved on a "pay as you go" basis. With limited tax increment revenue at this time, the project area is proceeding with only the Magnolia Pedestrian Sidewalk and Lighting project shown in the Capital Improvement Budget and budgeted for \$560,000 in FY 2006/07. The transfer is the 20% "set-aside" transfer of tax increment revenue to the Housing Set Aside fund. Pass Through Payments is the category for recording property tax payments to other taxing entities within the City's redevelopment project areas as required by law or agreement.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
							0.00
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00315 Southeast Coastal Project	951	261,049	7,084			3,500	3,500
00409 Debt Svc Southeast Coastal	618,812	181,364	189,573	174,000	174,000	318,000	144,000
Total	617,861	442,413	182,489	174,000	174,000	321,500	147,500



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Parking In Lieu (308)							
PERSONAL SERVICES							
OPERATING EXPENSES							
Other Contract Services						20,000	
Rental Expense						40,000	
Other Expenses	250,000						
OPERATING EXPENSES	250,000					60,000	
CAPITAL EXPENDITURES							
NON-OPERATING EXPENSES							
Economic Development	250,000					60,000	

Significant Changes

Parking in lieu fees are collected as development occurs in the downtown area. Such fees are used to create additional parking opportunities in the downtown area.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
							0.00
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00308 In Lieu Parking Downtown	48,135	46,263	515,464	40,000	40,000	83,000	43,000
Total	48,135	46,263	515,464	40,000	40,000	83,000	43,000



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
BID-Auto (701), BID-Hotel/Motel (709), BID Downtown (710)							
PERSONAL SERVICES							
OPERATING EXPENSES							
Other Contract Services		1,563,010	842,654		700,000	820,000	
Other Expenses					200,000		
OPERATING EXPENSES		1,563,010	842,654		900,000	820,000	
CAPITAL EXPENDITURES							
NON-OPERATING EXPENSES							
Debt Service Expenses			56,456			92,400	
NON-OPERATING EXPENSES			56,456			92,400	
Economic Development		1,563,010	899,110		900,000	912,400	

Significant Changes

Additional appropriations were added mid-year FY 2006/07 to the Business Improvement Districts (BID) funds as revenues were reassessed during the year. There are three BIDs: Hotel/Motel, Auto Dealers, and Downtown. The businesses in each district are assessed a charge which is collected by the city and redistributed back to the district through approved projects and maintenance appropriations. The Debt Service Expense is for loan payments made by the Auto Dealer BID for the electronic reader board sign on Beach Boulevard near the San Diego Freeway.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
							0.00
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00701 BID - Auto	124,612	228,102	261,080	227,000	302,000	210,200	-16,800
00709 BID - Hotel/Motel	23,803	685,084	594,851	535,000	605,000	653,000	118,000
00710 BID - Downtown			132,425	61,300	101,100	63,000	1,700
Total	148,415	913,186	988,356	823,300	1,008,100	926,200	102,900



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Emerald Cove Seniors' Housing (503)							
PERSONAL SERVICES							
OPERATING EXPENSES							
Utilities	61,415	33,530					
Equipment and Supplies	17,769	14,096	3,001				
Repairs and Maintenance	40,874	57,398	44,188	966,400	1,007,872	732,500	-24.20%
Professional Services	58,089	34,639			7,500	79,000	
Other Contract Services	105,814	168,621	401,400	400,000	488,920		-100.00%
Rental Expense	321						
Payments to Other Governments	7,496	8,929	8,960	7,500	7,500	8,000	6.67%
Interdepartmental Charges			11,708	12,258	12,258	12,650	3.20%
Other Expenses				154,000	154,000	50,000	-67.53%
OPERATING EXPENSES	291,778	317,214	469,258	1,540,158	1,678,050	882,150	-42.72%
CAPITAL EXPENDITURES							
Improvements	35,565						
CAPITAL EXPENDITURES	35,565						
NON-OPERATING EXPENSES							
Transfers to Other Funds	383,000	283,188	356,515	383,000	383,000	383,000	
Depreciation	82,045	82,045	82,045			94,000	
NON-OPERATING EXPENSES	465,045	365,233	438,560	383,000	383,000	477,000	24.54%
Economic Development	792,387	682,447	907,818	1,923,158	2,061,050	1,359,150	-29.33%

Significant Changes

The Emerald Cove Senior apartment complex is managed by the Real Estate Services Division. A new professional services contract for Emerald Cove property management will provide improved services to residents. For FY 2007/08, Repairs and Maintenance will provide all needed services to the complex that include expenses formerly within other accounts. This is done pursuant to the City's agreement with the management company. Interdepartmental Charges accounts for the cost allocation charge to the General Fund. Transfers to Other Funds provides for debt service funding to the HB Public Finance Authority.

	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Permanent Personnel							0.00
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Revenue Summary							
00503 Emerald Cove	815,662	915,278	1,081,402	1,107,000	1,107,000	1,144,000	37,000
Total	815,662	915,278	1,081,402	1,107,000	1,107,000	1,144,000	37,000



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Ocean View Estates (510)							
PERSONAL SERVICES							
Salaries, Permanent		33,772	36,777	64,895	64,895	40,324	-37.86%
Benefits		8,324	11,289	21,113	21,113	13,439	-36.35%
PERSONAL SERVICES		42,097	48,066	86,007	86,007	53,763	-37.49%
OPERATING EXPENSES							
Equipment and Supplies	1,834	1,069	608	3,000	3,458	3,500	
Repairs and Maintenance		19,691	13,924	60,000	60,000	94,000	56.67%
Professional Services	3,210	1,710		5,000	5,000		-100.00%
Other Contract Services	45,508	43,177	35,074	75,000	74,750	75,000	0.00%
Interdepartmental Charges			11,817	12,372	12,372	12,768	3.20%
Other Expenses	325	128					
OPERATING EXPENSES	50,877	65,776	61,422	155,372	155,580	185,268	19.24%
CAPITAL EXPENDITURES							
NON-OPERATING EXPENSES							
Depreciation	11,200	11,200	11,200				
NON-OPERATING EXPENSES	11,200	11,200	11,200				
Economic Development	62,077	119,072	120,688	241,379	241,587	239,031	-0.97%

Significant Changes

Ocean View Estates Mobile Home Park is managed by the Real Estate Services Division. Portions of staff positions have been shifted from Real Estate Services (General Fund) for FY 2007/08 to Ocean View Estates. Additional staff realignments included the partial reassignment of the Project Manager Assistant to the Redevelopment Agency budget. The increase to Repairs and Maintenance will complete the rehabilitation project commenced FY 2006/07 that provides painting, landscaping, and on-going maintenance to the facility.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Real Property Agent	0.00	0.00	0.00	0.00	0.00	0.20	0.20
Project Manager Assistant	0.50	0.50	0.50	0.50	0.50	0.00	(0.50)
Administrative Secretary	0.00	0.00	0.00	0.00	0.00	0.10	0.10
Total	0.50	0.50	0.50	0.50	0.50	0.30	(0.20)

Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00510 Ocean View Estates MHP	280,476	300,637	335,062	370,000	370,000	390,000	20,000
Total	280,476	300,637	335,062	370,000	370,000	390,000	20,000



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Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted*	Percent Change From Prior Year
HOME (843-854), Rehab Loans (215), ADDI 04/05 (766), Rapid Response (808), ADDI 06/07 (856), ADDI 05/06 (900),							
PERSONAL SERVICES							
Salaries, Permanent	119,200	48,741	62,596		101,884	55,653	
Benefits	26,624	12,684	18,807		18,900		
PERSONAL SERVICES	145,824	61,426	81,403		120,784	55,653	
OPERATING EXPENSES							
Equipment and Supplies						6,500	
Conferences and Training						3,086	
Professional Services		71	-236			10,000	
Other Contract Services				853,233	30,000	2,000	-99.77%
Other Expenses				787,978	133,741		-100.00%
OPERATING EXPENSES		71	-236	1,641,211	163,741	21,586	-98.68%
CAPITAL EXPENDITURES							
Improvements	1,101,600						
CAPITAL EXPENDITURES	1,101,600						
NON-OPERATING EXPENSES							
Debt Service Expenses			44,343		68,704		
Loans Made	409,464	394,978	36,357	670,000	2,967,791	1,368,149	104.20%
NON-OPERATING EXPENSES	409,464	394,978	80,700	670,000	3,036,495	1,368,149	
Economic Development	1,656,888	456,474	161,867	2,311,211	3,321,020	1,445,388	-37.46%

Significant Changes

*Each year, Department of Housing and Urban Development funds -- such as the HOME grant -- are approved separately, after budget adoption. Therefore, the \$772,388 in HOME grant funds received by the City was programmed after budget adoption, and appears as a revision to the original budget adoption. The City is opting to de-obligate its ADDI grant during FY 2006/07 due to significantly limited opportunities to utilize this funding source. Ten percent of the HOME grant (\$77,239) will be used for administration (i.e., Personal Services and Operating Expenses) with the remaining ninety percent used for affordable housing projects. A revolving loan fund supports the Housing Rehabilitation loan program for income qualified individuals for property improvements.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted*	Change from Prior Year
Project Manager Assistant	0.83	0.83	0.83	0.83	0.83	0.50	(0.33)
Total	0.83	0.83	0.83	0.83	0.83	0.50	(0.33)



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OTHER FUNDS

ADDI 04/05 (766), Rapid Response (808), HOME (843-854), ADDI 06/07 (856), ADDI 05/06 (900),

Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted*	Change from Prior Year
00215 Rehab Loans	672,555	493,360	416,752	294,500	294,500	423,500	129,000
00766 ADDI 04/05					91,436		
00808 Rapid Response Grant	18,495	1,552	3,154				
00843 Home Program 95	380,000				289,200		
00844 Home Program 96	91,200						
00845 Home Program 97	89,550						
00846 Home Program 98	95,700						
00847 Home Program 2000	249,840	12					
00848 Home Program 1999					2,919		
00849 Home Program 2001	197,523	194					
00850 Home Program 2002	92,521	9,278	10,583		294,390		
00851 Home Program 2003		16,071	490		781,552		
00852 Home Program 2004		34,982	24,287		774,667		
00853 Home Program 2005			67,681		43,394		
00854 Home Program 2006				773,895	773,895		-773,895
00856 ADDI 06/07				14,083	14,083		-14,083
00900 ADDI 05/06					28,222		
Total	1,887,384	555,037	501,781	1,082,478	3,388,258	423,500	-658,978



Economic Development

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Department Budget Summary

Other Funds by Object Account



OTHER FUNDS

Expenditure Object Account	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Community Development Block Grant (857-868)							
PERSONAL SERVICES							
Salaries, Permanent	505,642	363,465	370,234	289,389	171,364	295,362	2.06%
Salaries, Temporary	39,533	56,397	49,134			55,287	
Salaries, Overtime	70	361	1,256				
Termination Pay Outs	4,466	15,009					
Benefits	140,250	111,735	132,397	104,051	36,513	1,100	-98.94%
PERSONAL SERVICES	689,960	546,967	553,021	393,440	207,877	351,749	-10.60%
OPERATING EXPENSES							
Utilities				1,589			-100.00%
Equipment and Supplies	8,666	15,512	25,160	26,810	17,280	15,000	-44.05%
Repairs and Maintenance	97						
Conferences and Training	1,135	2,350	6,718	12,000	10,000	13,000	8.33%
Professional Services	150,886	206,695	156,061	20,000	61,155	90,000	350.00%
Other Contract Services	146	15,186	1,937	352,084	194,580	194,460	-44.77%
Contribution to Private Agency					145,004	144,004	
Expense Allowances	1,531	720	1,589				
Other Expenses				18,000		26,058	44.77%
OPERATING EXPENSES	162,461	240,463	191,464	430,483	428,019	482,522	12.09%
CAPITAL EXPENDITURES							
Land Purchase					32,500		
Improvements	123,812	261,854	588,113	429,631	1,367,272	327,298	-23.82%
CAPITAL EXPENDITURES	123,812	261,854	588,113	429,631	1,399,772	327,298	-23.82%
NON-OPERATING EXPENSES							
Debt Service Expenses	259,560	258,482	257,056	260,283	260,283	257,702	-0.99%
Transfers to Other Funds			449,000				
NON-OPERATING EXPENSES	259,560	258,482	706,056	260,283	260,283	257,702	-0.99%
Economic Development	1,235,793	1,307,767	2,038,655	1,513,837	2,295,951	1,419,271	-6.25%

Significant Changes

Portions of some positions have been shifted to the Redevelopment Agency funds for FY 2007/08. These positions include the Director, Development Specialist, and Administrative Assistant. A portion of the Administrative Secretary will be reassigned to the Real Estate Division. For FY 2007/08, the Community Development Block Grant (CDBG) allocation from the Federal Department of Housing and Urban Development is \$1,419,271. The action plan, which programs the grant funding to specific expenditures, was approved by City Council after the budget was prepared. Therefore, for FY 2007/08, the appropriations for CDBG related expenditures appear as budget revisions. Prior year unexpended CDBG funds will also be appropriated to eligible projects.

Permanent Personnel	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
Director of Economic Development	0.25	0.25	0.25	0.25	0.25	0.00	(0.25)
Housing & Redevelopment Manager	0.25	0.25	0.25	0.25	0.00	0.00	0.00
Administrative Analyst Senior	1.00	1.00	1.00	0.50	0.50	0.50	0.00
Development Specialist	1.00	1.00	1.00	0.10	0.10	0.00	(0.10)
Administrative Assistant	0.25	0.25	0.25	0.25	0.25	0.00	(0.25)
Administrative Secretary	0.75	0.75	0.75	0.75	0.75	0.50	(0.25)
Literacy Specialist (partially funded in CDBG but counted in Library Services Department)							
Code Enforcement Officer II (1.5 partially funded in CDBG but counted in Planning Department)							
Total	3.50	3.50	3.50	2.10	1.85	1.00	(0.85)



Economic Development
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Other Funds by Object Account



OTHER FUNDS

**Community Development Block
Grant (857-868)**

Revenue Summary	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Change from Prior Year
00857 HCD 2006/2007				1,428,837	1,428,837		-1,428,837
00861 HCD 98/99							
00862 HCD 2000/2001	242,404	6,066	715,097				
00864 HCD 2001/2002	112,782	1,390					
00865 HCD 2002/2003	123,515	6,598	1,344				
00866 HCD 2003/2004	1,352,282	336,802	181,296				
00867 HCD 2004/2005		1,215,537	363,373				
00868 HCD 2005/2006			761,108				
Total	1,830,983	1,566,393	2,022,218	1,428,837	1,428,837		-1,428,837



Economic Development

Adopted Budget - FY 2007/08

Department Budget Summary

All Funds by Business Unit



BUSINESS UNITS

Division / Business Unit	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
ECD Economic Development							
General Fund							
BD Business Development							
10080101 Business Development Admin	631,170	504,333	760,200	1,103,762	1,170,879	1,311,663	18.84%
BD Business Development	631,170	504,333	760,200	1,103,762	1,170,879	1,311,663	18.84%
RS Real Estate Services							
10080501 Real Estate Services	211,134	271,728	360,665	442,177	482,817	368,511	-16.66%
RS Real Estate Services	211,134	271,728	360,665	442,177	482,817	368,511	-16.66%
Other Funds							
Redevelopment							
30580101 Admin RDA	9,188,251	998,386	745,111	773,035	2,980,155	1,391,314	79.98%
30580202 Business Development	7						
30581002 Main Street Closure					440,000		
40780201 RDA 1999 Tax Allocation Bond				750,000	750,000	750,000	0.00%
40780202 RDA 2002 Tax Allocation Bond				1,618,230	1,618,230	1,618,230	0.00%
40780401 Pass Through Payments	267,042	703,382	1,099,960		1,115,000	2,800,000	
40780999 RDA - Merged Project Area Trfs					6,592,900	8,354,176	
Redevelopment	9,455,300	1,701,768	1,845,071	3,141,265	13,496,285	14,913,720	374.77%
Housing Set Aside							
30680301 Housing Set Aside	4,462,549	516,626	872,107	3,043,272	3,041,483	2,494,753	-18.02%
Housing Set Aside	4,462,549	516,626	872,107	3,043,272	3,041,483	2,494,753	-18.02%
Bella Terra							
31640101 Bella Terra	10,519,341	10,402,581	2,578,219				
71180101 Parking Structure-Bella Terra			496,940		448,000	525,000	
Bella Terra	10,519,341	10,402,581	3,075,159		448,000	525,000	
Southeast Coastal							
31580101 Southeast Coastal Project	69,285	322,812	41,151	677,000	677,000	5,500	-99.19%
40980101 Dbt Svc Southeast Coastal	121,503	34,441	32,712				
40980401 Pass Through Southeast Coas	115,943	35,431	31,428			57,000	
40980999 RDA - SE Project Area Trfs						57,000	
Southeast Coastal	306,731	392,684	105,291	677,000	677,000	119,500	-82.35%
Parking In Lieu / BIDs							
30880101 Parking In Lieu	250,000					60,000	
70180101 BID - Auto		573,224	147,668		200,000	192,400	
70980101 BID - Hotel/Motel		969,686	655,892		600,000	650,000	
71080101 BID - Downtown		20,100	95,549		100,000	70,000	
Parking In Lieu / BIDs	250,000	1,563,010	899,109		900,000	972,400	



Economic Development

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Department Budget Summary

All Funds by Business Unit



BUSINESS UNITS

Division / Business Unit	FY 2003/04 Actual	FY 2004/05 Actual	FY 2005/06 Actual	FY 2006/07 Adopted	FY 2006/07 Revised	FY 2007/08 Adopted	Percent Change From Prior Year
Enterprise Funds							
50380101 Emerald Cove Admin	792,387	682,447	907,818	1,923,158	1,665,792	963,500	-49.90%
50380999 Emerald Cove - Econ Dev Trfs					395,258	395,650	
51080501 Ocean View Estates MHP	62,077	119,072	120,688	241,379	229,215	226,263	-6.26%
51080999 OVE - Econ Dev Transfers					12,372	12,768	
Enterprise Funds	854,464	801,519	1,028,506	2,164,537	2,302,637	1,598,181	-26.17%
Grants & Misc. Funds							
21580301 Rehab Loans	409,464	394,978	80,700	700,000	781,704	673,000	-3.86%
76680101 ADDI 04/05					91,436		
80880101 Rapid Response Grant	54,990	1,200					
84380401 HOME Program 95/96					289,200		
84381002 Sher Lane	380,000						
84481002 Sher Lane	91,200						
84581001 HOME Program	89,550						
84681001 HOME Program	95,700						
84780401 HOME Program	249,842					772,388	
84880401 HOME Program 99/00					2,919		
84980401 HOME Program 01/02	195,116						
85080401 HOME Program 02/03	91,025	-32			294,390		
85180401 HOME Program 03/04		16,561			781,552		
85280401 HOME Program 04/05		43,767	5,368		774,667		
85380401 HOME Program 05/06			74,999	823,233	43,394		-100.00%
85480401 HOME Program 06/07			799	773,895	219,453		-100.00%
85680101 ADDI 06/07				14,083	14,083		-100.00%
90080101 ADDI 05/06					28,222		
Grants & Misc. Funds	1,656,887	456,474	161,866	2,311,211	3,321,020	1,445,388	-37.46%
Community Dev. Block Grant							
Community Dev. Block Grant	1,235,795	1,307,768	2,038,653	1,513,837	2,295,951	1,419,271	-6.25%
Other Funds	28,741,067	17,142,430	10,025,762	12,851,122	26,482,376	23,488,213	82.77%
General Fund	842,304	776,061	1,120,865	1,545,939	1,653,696	1,680,174	8.68%
Other Funds	28,741,067	17,142,430	10,025,762	12,851,122	26,482,376	23,488,213	82.77%
Grand Total(s)	29,583,371	17,918,491	11,146,627	14,397,061	28,136,072	25,168,387	74.82%